

NEW STARTER (TRAINING) DAY

from


FINANCE INDUSTRY TRAINING

Wednesday 1st December 2010

0930 - 1630

Venue: The Garden Studios, 11-15 Betterton Street,
Covent Garden, London WC2H 9BP

An asset finance training day for all new starters and those recently employed in the industry

Principles of Asset Finance (Part I)		Principles of Asset Finance (Part II)	
0930 – 1100	Asset Finance Products <ul style="list-style-type: none"> ■ Credit sale ■ Hire purchase ■ Conditional Sale ■ Lease <ul style="list-style-type: none"> - finance - operating ■ Product Variants <ul style="list-style-type: none"> - lease purchase - contract hire - contract purchase 	1300 – 1400	Lunch
1100 – 1115	Refreshments	1400 – 1530	Leasing <ul style="list-style-type: none"> ■ Finance vs. Operating Leasing ■ Asset acquisition (agency) ■ Plant and machinery ■ Accounting depreciation ■ Tax depreciation ■ Capital allowances ■ Sec. 220 Time apportionment ■ Operating leasing
1115 – 1200	The Marketplace <ul style="list-style-type: none"> ■ How the market is divided ■ How the market operates ■ Different types of finance providers <ul style="list-style-type: none"> - bank - captive - vendor - sales-aid ■ Customers <ul style="list-style-type: none"> - unincorporated - incorporated 	1530 – 1545	Refreshments
1200 – 1300	The Regulatory Environment <ul style="list-style-type: none"> ■ Consumer Credit Agreement ■ Consumer Hire Agreement ■ Business Exemptions ■ Unfair Relationships ■ Licensing ■ Flat rates (how interest is charged) ■ “Half” and “third” rules 	1545 – 1630	The Current Tax Regime <ul style="list-style-type: none"> ■ Funding Leases - The Rules <ul style="list-style-type: none"> - Inception & Commencement ■ Short funding finance leases ■ Short funding operating leases ■ Dis-application Sec. 220 ■ Long funding finance leases ■ Long funding operating leases ■ Annual Investment Allowances
		1630	Questions & course conclusion
<p>If you have any technical queries on asset finance you require answers to Alick Mulhall may be able to help - please contact him on</p> <p>m: 07920 165877 or</p> <p>e: alick.mulhall@mwlfitraining.com</p> <div style="text-align: right;">  </div>			

HIGH QUALITY TRAINING AT A SPECIAL PROMOTIONAL PRICE! The total cost of the 2 modules above would normally be £600 + VAT (full price excluding any discount). **But on the 1st December 2010 for just £500 + VAT (to include refreshments, buffet lunch, training materials)** your new starters can experience the best training that **FINANCE INDUSTRY TRAINING** has to offer.

Discounts:

- i) 10% on the discount price (£500 + VAT) for any company booking 2 or more delegates
- ii) Join us on New Starter Day and receive a discount on any other module booking – please see the on-line FIT Open Courses page

FAX BACK YOUR BOOKING FORM TO PAULINE AT

FINANCE INDUSTRY TRAINING ~ 01206 211847

PERSONAL DETAILS

Name: _____

(MR, MRS, MISS, MS)

Job title: _____

Type of business: _____

Company: _____

Address: _____

Country: _____ Code: _____

Tel: _____ Fax: _____

Email: _____

This training can be validated by taking a short test. Please tick here if you would like your training to be validated

Please photocopy this form for multiple bookings and fax through on the above number or book via one of the choices listed below ~ the website is particularly recommended.

FINANCE INDUSTRY TRAINING reserve the right of programme change and cancellation. Should it be necessary to cancel a course **FINANCE INDUSTRY TRAINING's** liability will be restricted to a refund of course fees only.

**The new MWL company brochure is available to be posted out to you or can be downloaded online:
www.mwlfitraining.com**

PAYMENT DETAILS

Choose one method from the following 3 easy ways to pay:

I enclose a cheque made payable to **Mulhall & Willingham Ltd** for the above registered booking

Bacs payments (a receipted invoice will be provided)

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YOUR BOOKING CHOICES

PRINT OUT, COMPLETE AND POST to **Pauline Willingham**
Mulhall & Willingham Limited
23 Ashwin Avenue, Copford, Colchester, Essex CO6 1BS

EMAIL your booking requirements to **pauline.willingham@mwlfitraining.com**

WEBSITE **www.mwlfitraining.com**